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PROFILE IN CONSTRUCTION & DESIGN

Ali Mohamedi, founder, AEC Partners LLC

Mohamedi makes most of one-stop shop model

Building on over 20 years of real estate and construction industry experience, Ali Mohamedi started his own company — AEC Partners LLC — in 2006. In less than a year, the firm has become a trusted partner for clients like Peninsula Real Estate, The Moinian Group, Gristedes, Monticello Raceway, Claremont Square, Esplanade Capital, and Red Apple Real Estate Group.

Based in Weston, Connecticut, the AEC team consists of a like-minded group of ex-Bovis Lend Lease seasoned professionals, including construction project managers, attorneys, real estate development and financial specialists. AEC targets mid-sized businesses in the tri-state area that don't have the in-house resources to handle large-scale projects, yet are sophisticated enough to realize the added value in bringing on an outside project manager to exclusively serve the owner's needs.

"Working solely on behalf of the owner, AEC Partners takes responsibility for the hands-on management of large construction projects, coordinating our activities closely with in-house project management staff," explained Mohamedi.

According to Mohamedi, many owners prefer the efficiency of one-stop shopping, but are concerned that one entity will not be able to provide the level of expertise necessary to address all aspects of a project — design, scheduling, permitting, fiscal management, etc. To address this dichotomy, AEC Partners has assembled a group of highly qualified and proven professionals who are committed to delivering best in class products and services. "Our strength is the quality of our staff; they are our firm's foundation," he noted. "Our experienced man-

agers quickly grasp a client's needs and requirements and are able to accurately assess resources and capabilities of all construction team members."

Over the past 20 years, Mohamedi has served in progressive positions as a project architect, development manager, construction manager, operations manager, chief operating officer, and senior vice president of eBusiness for such major companies as Tomasso Brothers, JA Jones, Structuretone, Bovis Lend Lease and Brewran properties. In addition to a B.A. in architecture and a masters in civil engineering from the University of Pennsylvania, he also holds a masters in information technology and an MBA in financial management.

Senior executives at AEC Partners include managing directors Mark Mahamedi and Kamran Mirfakhraie. Mahamedi has been managing high-profile construction projects for almost 20 years as a direct representative of Hines, Macklowe Properties, Bovis Lend Lease and STV Engineers. He has worked on major projects for The Museum of Modern Art, Goldman Sachs, Deutsche Bank and New York Presbyterian Hospital. He holds an MBA in finance from Hofstra University and a B.S. degree in electrical engineering from the University of Rochester.

Experienced in all phases of construction, Mirfakhraie has served as a project executive, project manager, and superintendent on a variety of new building construction, renovation, and interior fit-out projects. He holds a degree in civil engineering from Northeastern University and a masters of science in organizational management from the University of Pennsylvania.

AEC also offers a host of specialized construction

services such as scheduling, project estimating, and claims preparation and analysis. Using computerized Critical Path Method (CPM) programs, the firm's scheduling experts set up baseline project schedules



and provide recurring reviews, allowing clients to make informed decisions and take corrective actions, if necessary. Accurate, independent estimates allow clients to secure financing more readily and to bid projects with confidence.

AEC's claims specialists offers expert litigation services, assisting in analyzing the validity of claims, navigating the litigation process, and providing expert testimony, if needed. "Claims are an unfortunate part of the construction business," admitted Mohamedi. "By providing a thorough analysis of the construction issues involved and the legal expertise on construction contract law, we enable our clients to achieve the quickest and least costly resolution."

Clients can utilize AEC's professional expertise for the full duration of a particular project or on specific phases of work -- such as design management, value engineering or construction administration.

"We are problem solvers, and problems can only be solved in teams," Mohamedi stated. "We go out of our way to create positive team dynamics that can greatly benefit our clients."